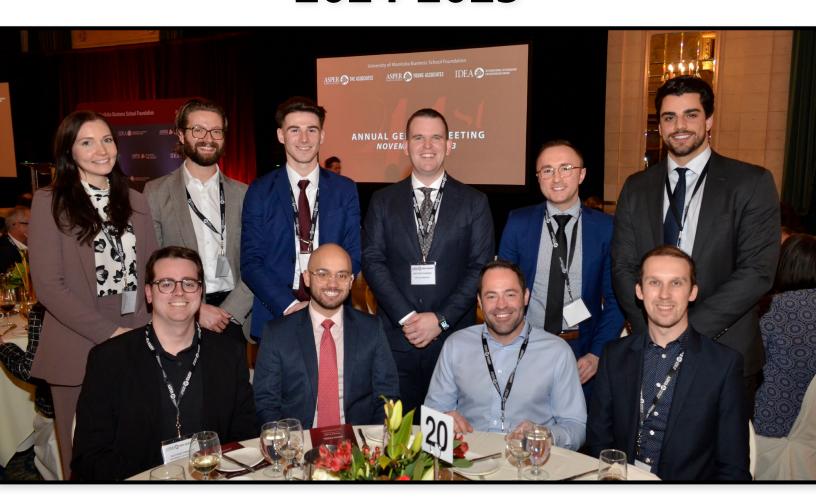


# SPEAKER BUREAU 2024-2025



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# **Eugenia Aulestia Manager - Delivery Services**Juno Growth Canada Inc.

#### **Topics of Interest:**

Entrepreneurship Start-ups Consulting Technology





Eugenia is an ambitious individual and someone who's driven by their enthusiasm for learning, she's a results-oriented person who is known for reliability. Eugenia has an Honors in Business Administration focused in Finance and an MBA focused in Strategy & Entrepreneurship (2021) from the Ivey School of Business at Western University. Her background lies in Management Consulting; solving complex problems in a creative way, and ensuring every client she works with is getting the absolute most out of their business.

Before joining her current role at Juno, she spent time in operations consulting providing services to mid-market companies in North America. Through her employer, she provided services to companies in food manufacturing and healthcare. Today, Eugenia works for a Winnipeg-based professional services company called Juno Growth Canada. She manages Juno's delivery operations and also provides advisory & consulting services for technology start-ups looking to launch and scale their businesses in the Canadian ecosystem. Juno's services are designed and organized sequentially to reflect the needs of a start-up as their level of sophistication increases from conceptualization to launch, and eventually scale.



#### **Jesse Boychuk**

#### **Development Manager**

Longboat Development Corporation

**Industry:** 

Real Estate Development / Private Equity

#### **Topics of Interest:**

Finance Law Construction Leasing



## Longboat

Jesse is currently working for Longboat Development Corporation, a commercial real estate developer in Winnipeg. He is responsible for managing development projects from acquisition to disposition. He is also responsible for finding and evaluating new investment opportunities.

Jesse graduated from the Asper School of Business in 2018 where he majored in Finance. During his time there, he was involved in the Co-op program, various student groups, and did a semester abroad in Munich, Germany. Since graduating from Asper he has obtained the Chartered Alternative Investment Analyst (CAIA) designation.

He also sits on the Board of Directors at SAM Properties, who owns and operates affordable housing in Winnipeg.

#### **Bailey Catania**

**Recruitment Services Advisor** 

Birchwood

**Industry:** HR in Automotive

#### **Topics of Interest:**

Marketing Human Resources General





Bailey Catania is a dynamic professional and recent Bachelor of Commerce (Honours) graduate from the Asper School of Business with a double major in Human Resources Management and Marketing.

Currently working as a Recruitment Services Advisor at the Birchwood Automotive Group, Bailey brings a strategic blend of HR and marketing expertise to the forefront. With a passion for relationship-building and talent acquisition, Bailey actively shapes a talented workforce and fosters a successful, collaborative environment.

Beyond the office, Bailey thrives on maintaining an active lifestyle through regular fitness routines and spending time enjoying the outdoors with friends, showcasing a well-rounded personality that enhances both personal and professional spheres. With a keen eye for detail, a drive for excellence, and dedication to maintaining a balanced and active lifestyle, Bailey is poised for continued success in human resources and the business world.



### **Andrew Chudley**

## **Vice President & Account Executive**AON

#### **Industry:**

Commercial Insurance & Risk Management

#### **Topics of Interest:**

Marketing Risk Management Commercial Insurance Cybersecurity





Andrew Chudley provides advice and solutions that give his clients the clarity and confidence to make better decisions to protect and grow their business.

With over a decade in the insurance industry, Andrew manages complex insurance programs for large-scale organizations across such industries as retail, manufacturing, real estate, financial services, and aviation. He helps companies navigate our increasingly volatile world to find stability and build competitive advantage.

Accessing the global insurance market, Andrew aligns both traditional and alternative risk transfer methods with his clients' strategic goals and objectives.

He takes pride in being a dynamic advocate for his clients. When a business is brought to a standstill following a ransomware attack, when a water pipe bursts on the upper level of a high rise, or when a lawsuit gets served, Andrew is there to engage insurers and oversee the response.

Andrew completed his Bachelor of Commerce (Honours) at the I. H. Asper School of Business in 2017 with majors in Marketing and International Business. He went on to obtain designations including Chartered Insurance Professional (CIP), Canadian Accredited Insurance Broker (CAIB), and Canadian Risk Management (CRM). He is currently pursuing his MBA through the University of Warwick.



#### **Damian Crowley**

#### **Business Development Officer**

**Economic Development Winnipeg** 

#### **Industry:**

Technology, Non-profit, Agriculture

#### **Topics of Interest:**

Marketing Accounting Entrepreneurship Leadership Non-profit Management





Damian Crowley has spent time in the for-profit and not-for-profit sectors with a commitment to leadership, entrepreneurship, and community impact.

Directed transformative learning programs for a small-scale charity, fostering leadership among Grade 5 to Grade 12 students. Managing partnerships, donor relations, and sponsorships. Facilitated multiple fundraising campaigns with greatest success of \$100,000 fundraising campaign.

Founded two ventures. A premium merino wool e-commerce apparel company focusing on product development and marketing. Simultaneously, also designed an application streamlining corporate volunteering processes, emphasizing the intersection of business and community impact.

Currently a key contributor at Economic Development Winnipeg, collaborating with entrepreneurs, large scale companies, and non-profit associations. Focused on driving capital investments and job creation, within the Agriculture, Life Science, and Transportation sectors for the Winnipeg Metropolitan Area.

Impactful leadership, entrepreneurial spirit, and community dedication, committed to shaping the economic landscape while seamlessly navigating both for-profit and not-for-profit spheres.



#### Oluwagbotemi Dada

#### **Business Development Manager**

Elmwood Community Resource Centre

#### **Industry:**

**Community Development** 

#### **Topics of Interest:**

Business Development Community Involvement Leadership Sustainability and Circular Economy







Oluwagbotemi ('Temi') Dada is an experienced Business Development Professional based in Winnipeg, Manitoba, with a robust track record of enhancing organizational growth and efficiency across diverse sectors. She holds a Bachelor of Law (LL. B) from Babcock University and a Barrister at Law qualification from the Nigerian Law School. Currently, she is pursuing an MBA at the University of Manitoba.

Temi's professional experience includes key roles in business banking development and legal services. At Access Bank PLC in Nigeria, she led initiatives that boosted the team's balance sheet by \$5,000,000 and achieved a 95% customer satisfaction rating through strategic risk analysis and effective communication. As Company Secretary at AB Offshore Marine Services Limited, she developed corporate governance procedures and ensured regulatory compliance.

In Canada, Temi has enhanced client data management and fostered community relationships at Elmwood Community Resource Centre and The Link: Youth and Family Supports. Her work reflects a strong commitment to social impact and supporting newcomers and families. Temi is actively involved in community and leadership activities, volunteering with the Canadian Red Cross and participating in sustainability and debate competitions at the Asper School of Business. She is a member of The Young Associates, The Chartered Institute of Bankers of Nigeria, and The Institute of Chartered Secretaries and Administrators of Nigeria.

Overall, Temi is a transformative leader with expertise in business development, organizational skills, customer service, and strategic planning, dedicated to delivering innovative solutions and driving positive change in every role she undertakes.



#### **Braeden Demchuk**

#### **Recruitment Consultant**

Summit Search Group

#### **Industry:**

Recruitment

#### **Topics of Interest:**

Leadership Recruitment Executive Search Hiring Employee Retention





Braeden Demchuk is a Recruitment Consultant with Summit Search Group. His focus lies on Manitoba and Saskatchewan placing professionals in roles that reveal their full potential, and to empower clients by creating high performance teams.

After almost a decade of experience in Healthcare Sales, Technology, and Sports Management, it was evident that Braeden's true passion was to build relationships and connect others. Prior to his career as a Recruitment Consultant, Braeden has collaborated with numerous Medical Professionals in the field of Optometry. He has also dedicated his time to an industry leading technology firm such as Apple. Outside of his profession, Braeden takes pride in being a Managing Director of an Incorporated Not-For-Profit Sports Organization which focuses on enabling a wide range of athletes, from Novice to World Cup levels.

During Braeden's time in Academia, he studied Business Administration at the Red River College. Braeden considers himself as a lifelong learner that brings an enthusiastic approach to each and every interaction. He values staying up to date following the latest industry trends and is genuinely excited to absorb new information. These qualities have resulted in a natural ability to identify the needs of those around him, and to seamlessly implement modern solutions.

Braeden's active participation in a wide range of communities has created a network founded from action and trust. He believes that his Career in Recruitment will allow for his partners to experience enhanced levels of performance, satisfaction, and fulfillment.



### **Fiona Dunn**

**HR Generalist** 

**PTI Transformers LP** 

#### **Industry:**

Manufacturing

#### **Topics of Interest:**

Recruitment/Onboarding/ Orientation/Employee Lifecyle/ Offboarding/Unions Resume/Interviewing Manufacturing Co-op Workforce Diversity





Fiona Dunn is an HR Generalist at PTI Transformers focusing on recruitment and employee lifecycle, and labour relations. She manages PTI's co-op program, attending career fairs, coordinating site visits and tours, and hiring students each semester for engineering, human resources, finances, R&D, and operations. She also oversees employee engagement through their engagement survey and recognition program. She has taken courses through Predictive Index and Achieve Centre for Leadership on topics like talent analysis, dealing with difficult people, and hiring strategies.

Fiona is a CPHR Candidate, Asper MBA Candidate, and a member of the Young Associates. Fiona sits on the Rugby Manitoba Board of Directors, Nominations Committee for Rugby Canada, and on her three teams' boards. She coaches high school rugby and also volunteers as an advisor for the Alpha Gamma Delta sorority at UM. Outside of work and board commitments, Fiona plays roller derby and handball.



#### Phillip Dunphy CPA, CA

#### **Corporate Controller**

Neptune Properties Ltd. & True North Foods

#### **Industry:**

Real Estate, Private Equity & Agri-Processing

#### **Topics of Interest:**

Accounting Finance Tax





Phillip Dunphy, CPA, CA is a respected leader in the finance and real estate sectors, is well-known for his strategic decision-making abilities and extensive community involvement.

Phillip has spoken at charity dinners with guests that included the Mayor of Winnipeg, Deputy Premier, and Lieutenant Governor on topics that include rebuilding the voluntary sector, investments in the Food & Beverage sector, and clean energy adoption.

In his current role as Director of Finance at Neptune Properties and True North Foods, Phillip is instrumental in shaping the strategic direction of both organizations. His sharp financial acumen and business insight have facilitated the expansion of Neptune Properties' commercial real estate portfolio in the United States and the doubling of capacity at True North Foods. An advocate for clean technology, Phillip has often pushed for adoption of clean technology within the businesses he is involved in. Notable examples include a portfolio wide adoption of EV charging stations at Neptune Properties and the development and acquisition of a carbon negative waste disposal system at True North Foods.

Aside from his corporate accomplishments, Phillip's dedication to his community is evident in his roles as Chair of Volunteer Manitoba and Treasurer at Food & Beverage Manitoba. These key positions allow him to work with those organizations to advocate, recognize, and develop industry participants within the Voluntary and Food & Beverage industries.

With a diverse background in public speaking, Phillip has spoken at and chaired numerous events in the not-for-profit sector and frequently leads meetings and presentations in a professional setting. His ability to engage and inform audiences, combined with his industry expertise and community service, make him a compelling and sought-after speaker.



#### **Kahla Evans**

**Founder** 

Hey Kahla Media

**Industry:** 

Coaching/Consulting

**Topics of Interest:** 

Marketing
Entrepenuership
Effective Communication/Public Speaking
Presentation/Speech/Keynote Training





Kahla Evans is the founder of Hey Kahla Media, a Public Speaking + Confidence Coach, Personality, Emcee, Lecturer, Podcast Host of The Hey Kahla Podcast, and In-game Host for the Winnipeg Jets and Manitoba Moose.

With 20 years of experience speaking for a living, she's worked everywhere from CBC, CTV, and Global News, to World Vision, to the Saskatchewan Roughriders and Winnipeg Blue Bombers, to the Winnipeg Jets and Manitoba Moose, to the University of Winnipeg.

Kahla believes that everyone should have the opportunity to be the best they can be and live the lives they truly want to!

Her work focuses on helping folks build their confidence, be themselves, and have an absolute blast!

Personal development is truly her jam and nothing makes her happier than guiding people to find their strengths, create unshakeable self-confidence and feel good about themselves - knowing in their heart and soul – "Yea, I've got this"!



#### **Andrew Ferris**

**Program Director, Children's Miracle Network**Children's Hospital Foundation of Manitoba

#### **Industry:**

Non-Profit / Healthcare

#### **Topics of Interest:**

Non-Profit/Charity/NGO Management Fundraising/Business Development for Non-profits Cause Marketing Corporate Partnerships







Andrew is a seasoned fundraising professional with a passion for driving impactful change in the nonprofit sector. He holds a postgraduate degree in Fundraising Management from Humber College School of Business, building upon his solid foundation from the University of Manitoba. Andrew began his career at the Sick Kids Foundation in Toronto, where he played a pivotal role on the corporate partnerships team during their historic \$1.3 billion capital campaign, the largest in Canadian child healthcare history. His strategic acumen and dedication helped forge critical partnerships that significantly bolstered fundraising efforts.

Transitioning to Global Philanthropic, Andrew honed his expertise as a consultant, collaborating with numerous nonprofits across Manitoba to optimize their capital campaigns and operational strategies. His deep understanding of donor relations and campaign management proved instrumental in achieving fundraising goals and fostering sustainable growth.

Since 2019, Andrew has served as the Program Director for the Children's Miracle Network in Manitoba, where he oversees a robust annual fundraising portfolio exceeding \$2,000,000. He leads the organization's engagement with national corporate partners, leveraging their support to enhance healthcare outcomes for children across the province.

Andrew's career is characterized by a relentless commitment to bridging philanthropic goals with community impact, making him a respected leader in the nonprofit fundraising landscape. His strategic vision and ability to cultivate meaningful partnerships continue to drive transformative change in children's healthcare and beyond.



#### **Corinne Gusnoski**

#### **Business Development Manager**

New Media Manitoba

#### **Industry:**

**Economic Development & Technology** 

#### **Topics of Interest:**

Talent & Recruitment Leadership & Community Professional & Career Development





As a passionate Winnipegger and New Media Manitoba's (NMM) Business Development Manager, Corinne is energized by helping Manitoba interactive digital media companies continue to flourish and grow. Supporting companies in video game development, virtual reality, ed-tech, and more, she manages NMM's Business Development Programs that drive revenue generation, market expansion, and job creation.

Prior to joining NMM, Corinne assisted in attracting, retaining, and expanding companies at Economic Development Winnipeg (EDW). While on EDW's Talent team, she coordinated international recruitment missions, including one to Argentina focused on finding experienced tech talent to relocate to Winnipeg.

Committed to community engagement, Corinne has volunteered with the Young Associates (including on the Board), TechWPG, We Believe in Winnipeg Toastmasters, and JDC West. She has also enjoyed judging for entrepreneurship competitions through the Stu Clark Centre, having competed in several competitions herself as a student.

While studying in Asper, Corinne attended two exchange terms (in Singapore and Sweden), volunteered with AIMS and Business Banquet, and participated in the Asper Co-op Program. She majored in Human Resources and International Business.

As an ambassador for Winnipeg and all of the opportunities here, Corinne believes strongly in celebrating our city and ensuring diverse individuals participate and feel they belong. Corinne is known by her friends as the person who orders weird items at restaurants, tries her best at ultimate frisbee, and likes to tell people about the new book she listened to on Blinkist.



#### **Samantha Harvey**

**Associate Lawyer** 

Fillmore Riley LLP

**Industry:** 

Legal

**Topics of Interest:** 

Law



**FillmoreRiley** 

Samantha is an associate lawyer with Fillmore Riley LLP. She began working with the firm while she was obtaining her Juris Doctor degree (Gold Medal) at the University of Manitoba and later articled with the firm. After being called to the Manitoba Bar in June of 2024, she joined the firm as an associate practising in the areas of general corporate and commercial law. She assists Fillmore Riley's sophisticated legal team in a variety of business-related matters.

Prior to law school, Samantha pursued a Bachelor of Arts degree (General Degree Medal) with a major in Indigenous studies at the University of Manitoba. While in law school, Samantha participated in the Access to Justice in French program and was a French oralist in an appellate moot competition. She also worked as a student case manager at the L. Kerry Vickar Business Law Clinic and placed third overall in the Canadian National Negotiation Competition.

#### **Cora Hildebrant**

#### **Principal & Business Development**

**Eskimo Point Lumber Supply Group of Companies** 

#### **Topics of Interest:**

Accounting
Other various topics





Cora Hildebrandt grew up in small town Oakville, Manitoba and moved to Winnipeg to attend the Asper School of Business at the University of Manitoba. During University, she was involved in the Commerce Students' Association as Events Ticketing Manager in 2018/2019 and became the Vice President Finance for the years 2019/2020. She majored in accounting and graduated receiving her Bachelor of Commerce in 2020. She started working at MNP for a Co-op term in Winter of 2019 and accepted a full-time offer with the firm post-graduation. While working at MNP, she began articling to obtain her CPA designation and wrote her final exam in September of 2022. Cora officially received her letters in January of 2023 where at graduation she received the Canada Life Leadership Award for excellence in academics, community and within her workplace.

Shortly after that in April of 2023 she moved on from MNP where she became an Assistant Controller at Eskimo Point Lumber Supply Group of Companies, or EPLS for short, where she currently works. Cora also holds a secondary job for Elections Canada as Assistant Returning Officer where she will be running the 45th Federal Election with a team for the Winnipeg Centre district. Cora spends her free time volunteering for 2 Board of Directors, Swimmingly Inc. and the Foundation for Choral Music in Manitoba (FCMM), both of which she holds the position of treasurer. When she is not working or volunteering she enjoys spending time reading, outdoors at the lake or on the golf course.



#### Jenna Hnatishin

#### **Chief Operating Officer**

Manitoba Technology Accelerator

**Industry:** Non-Profit

#### **Topics of Interest:**

Entrepreneurship
Marketing
International Business





As a passionate lifelong Winnipegger, Jenna works to try grow the community and networks in order to help startups and scale ups succeed. Jenna is Chief Operating Officer for the Manitoba Technology Accelerator where she oversees all operational aspects of the company strategy, help set strategic goals, and is responsible for the flow of operations.

Through MTA InvestCo, Jenna works to make connections across Canada in order to facilitate investment into startups and scaleups in Manitoba. Through this model, MTA has been able to deploy over 3MM into its startups.

Jenna also works with a number of international companies through MTA Startup Visa Program, a program aimed at attracting international start-ups and scale-ups to Manitoba. Through this role Jenna has expanded MTA's reach into international markets building distribution channel relationships in countries such as UAE, India, Iran and China. Jenna continues to support MTA's vision of building scale up companies and making Winnipeg the start-up capital of Western Canada.

Her Background education is from Asper School of Business in Finance and Marketing; however, she is also a certified project management professional.

Jenna is a passionate leader building a more sustainable environment within Manitoba's growing tech community. A passion project for her currently is spearheading an initiative involving Winnipeg's emerging start-ups and existing technology leaders that will bring alignment to Winnipeg's Start-Up and Scale-Ups around a united position.



#### **Emily Kalo**

### **Student Experience & Development Coordinator**

University of Manitoba

**Industry:** 

Community Engagement, Law

#### **Topics of Interest:**

Leadership Community Engagement Law





Emily Kalo is an experienced student leader and staff member at the University of Manitoba where she provides project management, community engagement, and advisory services. Emily received her Bachelors of Science in 2023 and is beginning her pursuit of a Juris Doctor at Robson Hall, Faculty of Law, in fall 2024. While pursuing her undergraduate degree in biology, psychology and business, Emily had the opportunity to work with students from the Faculty of Science, Faculty of Arts, and the Asper School of Business. Throughout her time at the University of Manitoba, Emily has held numerous leadership positions as a member of the 5 Days For The Homeless and Shinerama campaigns. With the Commerce Students' Association, Emily's team has raised over \$100,000 worth of charity donations. In her first two years on campus she served as women's representative and student senator for the Faculty of Science, before pursuing an elected position with the University of Manitoba Students Union (UMSU). As UMSU's Vice President Advocacy, Emily worked to represent the interests of more than 27,000 undergraduate students through consultation and negotiation with UM administration, provincial, and federal government. Since completing her term with UMSU, Emily has worked as a special project manager for Student Experience and Development where she oversaw the successful development and launch of multiple student supports.

Emily is an internationally ranked public speaker, claiming the title of 1st overall preliminary impromptu speaker and 11th overall, at the World Public Speaking championships in South Africa in 2018. Emily knows the importance of collaboration and discourse and has dedicated herself to advocating to make Manitoba a safe space for all citizens, regardless of race, religion, gender, ethnicity or sexual orientation. During her time as a 2022-2023 Lauder Fellow, Emily developed core competencies in negotiation, advocacy, campaign creation and more. As a Lauder fellow, Emily represented North American Jewry on an international scale, providing testimony at the European Commission, United Nations, and North Atlantic Treaty organization.

Community work has always been at the forefront of Emily's personal and professional pursuits. She is currently a member of the Public Affairs and Advocacy Committee for the Jewish Federation of Winnipeg, Digital Strategy and Steering Committee for the University of Manitoba, and a member of the World Jewish Congress's Diplomatic Core. In her free time, Emily enjoys folk dancing with the Kadima Dance Company and continuing her longtime work as a donor recruit and volunteer for Canadian Blood Services.



# Suraj (Raj) Lakhi Associate Lawyer MLT Aikins LLP

#### **Topics of Interest:**

Tax Law with respect to Canadian Controlled Private Corporations Intergenerational transfer of businesses General Corporate Law matters Incorporation, the basics





Raj is an associate lawyer with MLT Aikins LLP, he was called to the Manitoba Bar in May of 2022. Raj practices in the field of taxation, including personal and corporate tax planning, corporate reorganizations, corporate/commercial law and the use of trusts and estate planning.

Prior to the completion of his Juris Doctor degree at Robson Hall – University of Manitoba, Raj completed his Bachelor's of Commerce degree with majors in accounting as well as human resource management/industrial relations at Asper School of Business. His undergraduate studies in taxation and policy ignited an interest in the law, particularly tax law. In law school, he pursued courses related to income tax law, corporate taxation and taxation of trusts and estates.

His wealth of extracurricular and volunteer endeavors have helped shape him into an empathetic leader and advocate in the community. He has worn a number of hats, leading teams and committees, teaching and mentoring students, and organizing and executing charitable events. Raj served as an intern with the Manitoba Human Rights Commission and volunteered with Pro Bono Students Canada, where he worked on a project for the Manitoba Law Reform Commission.

As a volunteer with Manitoba Interfaith Immigration Council, he helped refugees complete documentation for their refugee claims. And while in law school, he developed and oversaw charitable projects as part of the Community Outreach Committee and raised funds for prostate cancer research as team captain of the Robson Hall Movember Team.



#### **Lyndsey Marshall Carlson**

## Manager, Financial Planning Winnipeg Central, RBC Financial Planning

#### **Topics of Interest:**

Financial Planning
Employee Engagment
Employee Wellness
Problem Resolution
Social Responsibility
Thought Leadership





Lyndsey Marshall Carlson began working for RBC during her second year at the University of Manitoba. Over the past 17 years, she has held multiple roles in financial advice, problem resolution, branch leadership, enablement coaching, project initiatives and implementation, and is currently the Manager of Financial Planning for Central Winnipeg, leading a team of 18 accredited Financial Planners.

In 2020 she was awarded the prestigious RBC Global Citizen Award in recognition of her contributions to the community. Lyndsey was also awarded the Community Builders Award by her local Member of Parliament for her work as President of Old St. Boniface Resident's Association. Lyndsey is a passionate advocate for social responsibility and diversity and inclusion and lives these values each day. Lyndsey and her husband, Jordan, enjoy their time travelling and spending time with their two golden retrievers, Miso and Panko.

#### Sai Sumanth Mellacheruvu

#### **Business Analyst**

Winnipeg Regional Health Authority

### Industry:

**Health Care** 

#### **Topics of Interest:**

Finance Leadership Health Care Operations Business Analytics Data Analytics



Sumanth Mellacheruvu is an accomplished Asper MBA graduate with a robust background in providing business solutions and analyzing complex data sets. With extensive experience in leading change management, data analytics and business intelligence projects across various industries, including health, energy, telecom, communications, and government services, Sumanth has demonstrated a solid understanding of financial budgets and analysis, data modeling, and the use of business intelligence tools.

Currently serving as a Business Analyst at the Winnipeg Regional Health Authority, Sumanth has played a pivotal role in enhancing operational efficiency through the development and implementation of core services and processes. His collaboration with business and finance consultants has led to significant improvements in budget accuracy and operational performance. By leveraging data analytics and business intelligence tools, he has developed sophisticated dashboards and reports that have streamlined manual efforts and provided actionable insights to drive continuous improvement initiatives.



#### **Aaron Menon**

#### **Partner & Instructor**

Trilogy Wealth Management Asper School of Business

#### **Industry:**

Wealth Management Personal Finance Academia

#### **Topics of Interest:**

Finance
Entrepreneurship
Post-Grad Endeavours







Aaron is a Partner and Senior Wealth Advisor at Trilogy Wealth Management - a leading independent Canadian Wealth Management firm dedicated to helping high income professionals and business owners build wealth and achieve their financial goals.

Aaron is also an Instructor at the Asper School of Business for "Personal Financial Planning" aimed at helping students understand the fundamental concepts of personal finance and wealth creation.

Aaron is an advocate for entrepreneurship, education, and financial independence. After graduating from the Asper School of Business in 2018, Aaron spent time in Management Consulting, and upon realizing it wasn't the career path for him, pivoted to the Wealth Management industry. This was not before spending 1.5 years living in Spain teaching English and running a small business to help fund his travels and lifestyle.

In 5 years, Aaron has grown his practice; serving young entrepreneurs and professionals in their personal finance journey. In 2024, Aaron was nominated for the Wealth Professional Top Young Achiever Award, being recognized as the top wealth advisor in Canada under the age of 40, demonstrating excellence in the profession and industry.



#### **Jayelle Morris**

**Vice-President - Human Resources**Artis REIT

**Industry:** 

**Property Management** 

**Topics of Interest:** 

Leadership Human Resources Diversity, Equity, and Inclusion





Jayelle Morris, BComm (Hons), CPHR, SHRM-CP, an Asper alumna, is an HR professional based in Winnipeg, Manitoba. Through her influence and leadership, Jayelle quickly grew into her position as Vice President of Human Resources at Artis REIT, helping to navigate significant company and cultural changes. In this role, she oversees strategic HR functions across Canada and the US, leads a diverse HR team, and is a strategic member of the organization's Environment, Social, and Governance (ESG) plans and committee. As an ESG leader, she has pioneered some of the company's first diversity and inclusion policies and strategies, led the establishment of the company's first DEI committee, and spearheaded health and safety initiatives.

With a proven track record in change management, Jayelle played a key role in the transition of a new board, CEO, and leadership team. During this pivotal transition, she successfully led strategic communication and employee engagement initiatives, maintaining low turnover rates and boosting engagement. Her initiatives, including flexible work programs, social initiatives, and revamped compensation structures, have directly impacted employee retention and satisfaction scores.

Jayelle's experience spans various roles, including HR Coordinator and HR Business Partner at Artis REIT, and Executive Recruiter at Harris Leadership Strategies. Her expertise in recruitment, research, and analytics has been instrumental in securing key executive positions and enhancing HR programs, understanding numbers lead HR initiatives and influence in an organization. Jayelle's commitment to relationship building, leadership, employee well-being, and innovative HR solutions underscores her exceptional career. Organizational Planning that spans over several industries.



#### **Adam N. Nepon**

#### **Director of Business Development**

Legacy Bowes Group Inc. - Tipi Group of Companies

#### **Industry:**

**Business Consulting** 

#### **Topics of Interest:**

Indigenous Economic Development (CTA#92)

Tenacity and Resilience Neurodiversity - (It's advantage in todays's world of busineess) Leadership and Community









Adam is the Director of Business Development, part of the TIPI Group of Companies. TIPI has become a "one-stop-shop" for clients by offering professional advisement and access to services including talent acquisition services, human resources services, learning and development services, property and casualty insurance, group pension and benefits, group benefits administration, and a Truth and Reconciliation for business initiative.

As a passionate advocate for the Truth and Reconciliation Commission's Call to Action 92: Corporate Responsibility, being within the TIPI Group of Companies ensures Adam is always working towards Indigenous economic development, and his actions are well guided throughout his personal Reconciliation journey and how this applies to Indigenous economic development. Adam has also joined the Indigenous Chamber of Commerce Boad and was elected to the executive board sitting as Vice Chair.

Adam holds an MBA with a specialized degree focused on Indigenous Business and Economy from the University of Manitoba and is a member of Chartered Professionals in Human Resources. Before joining Legacy Bowes, he established himself as an Independent Contractor offering business consulting services and was partner in a healthcare organization from 2019-2021 as the Director of Business Development and Human Resources. He also served as a Senior Talent Advisor for IGM Financial.

Adam identifies as both Ashkenazi Jewish and Red River Metis. As a non-visible minority, he says this has provided him a unique perspective on systemic racism and race-based privilege in society. He looks forward to sharing his experiences and the knowledge he's gained over his career and academic research. His experience includes a background in Sales/Business Development, Human Resources, and Strategic



#### **Nick Noonan**

**Associate Lawyer** Fillmore Riley LLP

#### **Industry:**

Law

#### **Topics of Interest:**

Law Finance Ethics Al



## **FillmoreRiley**

Nick is a lawyer with a background in corporate law, finance, ethics, and taxation. His academic journey began at the Asper School of Business, where he received a Bachelor of Commerce (Honours) in Finance. During his time at Asper, he was a member of the Varsity Bison Swim Team. Afterward, he pursued a law degree at the University of Manitoba's Faculty of Law, where he graduated with a Juris Doctor, ranking second in his class. During his time there, he received a number of academic honours. Beyond academics, he demonstrated leadership as the Student Body President and – among other initiatives – co-founded the Darius Maharaj Hunter Memorial Scholarship.

Nick holds a Master of Laws (LL.M) degree from Harvard Law School. His thesis, supervised by Professor Noah R. Feldman, explored the intricate relationship between shareholder primacy and ethics in corporate governance.

Currently, he is an Associate Lawyer at Fillmore Riley LLP, focusing on transactional, tax, corporate, and commercial matters. His prior experiences include clerking at the Federal Court of Canada and the Manitoba Court of Appeal.

As a member of the Young Associates Speaker Bureau, he looks forward to engaging with Asper School of Business students, sharing my expertise in law, finance, and leadership, and contributing to the academic and professional development of future leaders.



#### **Will Rossall**

**Vice President, Asset Management** 

**MMI** Asset Management

**Industry:** 

**Investment Service** 

**Topics of Interest:** 

Real Estate Asset Management





As MMI's Vice President, Asset Management Will is responsible for overseeing MMI's corporate performance while also maximizing unit-holder value for the company's funds and syndicated investments. In a leadership role, Will works to develop investment management systems and processes that support the growth of MMI Asset Management. A seasoned asset management professional and leader, Will manages MMI's strategic priorities and people management needs while also spearheading corporate growth.

Will holds a Master of Business Administration (MBA) degree from the University of Manitoba, as well as a Bachelor of Arts in Economics (BA) from the University of Alberta."

#### Sambath San

#### **Founder**

6 Degrees Photobooth Ltd.

#### **Industry:**

Photo/Video Activations

#### **Topics of Interest:**

Marketing Entrepenuership Leadership





Sambath San is the founder behind 6 Degrees Photobooth, a company dedicated to transforming the art of capturing memories. Established in 2016, Sambath launched the venture with a mission to enhance photo booth experiences through meticulous professionalism and unparalleled photo quality. What began as a passion project soon evolved into a thriving business, engaging prominently with large brands and events throughout Winnipeg. Today, Sambath is actively expanding his team, championing the ethos of crafting unforgettable experiences in the events industry.



#### **Karam Sanan**

## Manager, Investment Solutions Support Wellington-Atlus Private Wealth

#### **Industry:**

Wealth Management

#### **Topics of Interest:**

Finance Entrepreneurship Sales





Karam is a finance graduate who completed his studies in 2021. His journey began as a transition associate, where he played a crucial role in facilitating the onboarding process for new advisors joining our firm. This experience allowed him to develop a solid understanding of the intricacies of our organization and build strong relationships with colleagues and clients alike.

Currently, Karam is proud to be part of the dynamic sales team at Wellington-Altus Private Wealth, where he serves as Manager of Investment Solutions Support. In this role, his focus is on promoting our firm's internal model portfolio offerings to Financial Advisors. Leveraging his exceptional communication and interpersonal skills, he strives to forge lasting connections and drive sales for the benefit of the firm.

Beyond his professional pursuits, Karam is dedicated to personal growth and lifelong learning, continuously seeking opportunities to expand his knowledge and skills within the ever-evolving financial landscape. Karam is excited to make a positive impact in the financial industry and look forward to building fruitful partnerships along the way.



#### **Andrew Saygnavong, P.Eng**

**Technical Sales Engineer**WD Industrial Group/Safety

#### **Industry:**

Manufacturing and Construction

#### **Topics of Interest:**

Entrepreneurship Leadership





WD Industrial Group is a manufacturing and rep agency for various industries including waterworks, water and sewage treatment plant, and building mechanical equipment.

Safety Base Ltd is a manufacturing of frangible breakaway couplers for traffic lights, light poles, highway signage, and luminaires.

I work as a technical sales engineer for both WD Industrial Group and Safety Base Ltd to supply our products and create custom solutions to put into our customer's projects.



#### **Matt Schaubroeck**

**Principal**Leverage Point Consulting

#### **Industry:**

Regenerative Entreprenuership

#### **Topics of Interest:**

Entrepreneurship Leadership





Matt is an entrepreneur specializing in helping impact-driven companies thrive. He has a comprehensive background in helping startups and founders transform their ideas into growing companies.

Past success in scaling up early-stage companies includes as a founder and executive team member on a variety of companies including PremiseHQ (COO), ioAirFlow (President & CEO, company acquired in 2022), and beyond.

Prior to becoming a full-time founder, Matt worked in the economic development world including North Forge Technology Exchange (Director of Programming), and Economic Development Winnipeg (Manager, Corporate Communications). In 2024, Matt was a speaker at TEDxWinnipeg.

Matt holds an MBA with a dual focus on Entrepreneurship, and International & Emerging Markets from the Asper School of Business.



#### **Steve Setka**

#### **Sales Manager**

**InXpress Winnipeg** 

#### **Industry:**

Freight, Logistics, Trucking

#### **Topics of Interest:**

Supply Chain / Logistics Entrepreneurship Leadership Sales





Steve Setka is a freight broker and sales professional. As a co-owner of InXpress Winnipeg, he excels at setting targets, leading a sales and operations team, and achieving the results that the organization is looking for. A voracious reader and podcast listener, he spends a good amount of time learning, growing, and applying tactics and strategies to benefit the business and his personal life.

Outside of work, he enjoys travel, playing and watching sports, engaging in a natural and alternative healthy lifestyle, political volunteerism, church worship ministry. He is set to be married in September of 2024 and looks forward to being a husband, future father, and family man. One piece of advice that Steve recommends to young aspiring business owners, leaders, managers, and contributors is to create an insatiable desire for personal and professional discipline.

#### **Jonny Sontag**

#### **Accounts Development Manager**

Vincent Design Inc.

#### **Industry:**

Freight, Logistics, Trucking

#### **Topics of Interest:**

Sales and Account Management Confidence Interpersonal Relationships Public Speaking



## VINCENT DESIGN INC.

I am an Asper alumnus that currently works as an Accounts Development Manager for Vincent Design Inc. My entire career has been spent working in a sales-related capacity for a multitude of industries. It did not happen right away, but I consider myself successful. I often consider this to be my biggest professional accomplishment.

I feel that I can offer a unique perspective to students interested in a career in sales, however my background encompasses a much wider variety of subjects. My experience over the past 20 years has included many personal struggles, so I hope that I can provide some inspiration to anybody going through similar crisis. Some of these areas include:

- The sense of belonging by fitting in vs. the importance of being unique (especially relative to my time as a student at the Asper School of Business) i.e. Identity Crisis!
- Mental health (specifically depression, anxiety, and relevant treatment)
- How we view friendships
- Career failures (and eventual successes)
- Defining Success
- Career path
- Chosen area of expertise
- Positivity

Although I feel proud of my accomplishments in the above-mentioned areas, I feel it is important to recognize the fact that they're always works in progress. In addition to a standard speaking engagement, I'm very open to an interactive format. Appealing to everyone in a room is difficult, so I love the idea of fielding questions about real-world examples.



#### **Rohan Shanker**

## Marketing Offcier, Brand and Institutional Marketing

External Relations, University of Manitoba

#### Industry:

**Higher Education** 

#### **Topics of Interest:**

Marketing
Corporate communications
Sustainability
Relationship management
Digital engagement
Functional Strategy
Stakeholder management





Rohan is a marketing communications expert with multi-industry, multi-country, and multi-channel knowhow. He has over 10+ years of experience including management roles in public relations, corporate communications, and investor relations in the US, European, Middle Eastern and African markets.

Currently, he works as a Marketing Officer promoting the diverse activities taking place at the University of Manitoba with a focus on highlighting student success, experiential education, research achievements, international exchange programs and internal projects. He also manages student engagement and content creation in his role to lead Asper's social media outreach.

With strong Asper roots, Rohan received his MBA from Asper School of Business. Passionate about sustainability, he is also a certified PADI scuba diversater with over 200 dives across 10 reef systems to his name!

LinkedIn profile: https://www.linkedin.com/in/rohanshanker



#### **Hayley Yamamoto, CPHR Candidate**

## **Human Resources Specialist, Talent Acquisition**

**Payworks** 

#### **Industry:**

**Human Resources** 

#### **Topics of Interest:**

Recruitment/Talent Acquisition Candidate Experience Career Coaching (resume, cover letter, interview prep, etc.) HR/Applicant Tracking Software Other Human Resource Topics





Hayley Yamamoto graduated from the University of Manitoba's Asper School of Business with a Bachelor of Commerce (BComm) (Honours) degree in 2021, majoring in Human Resources (HR) and Marketing. While studying at Asper, she was involved with a variety of programs including the Asper Exchange Program, Arni Thorsteinson Study Exchange Program, Commerce Students' Association, JDC West, and more.

After graduation, Hayley wanted to combine the skills and knowledge she gained throughout the program in both HR and Marketing, and joined her Co-op work term three employer, Payworks, full-time. Payworks is a leading expert in the field of total workforce management solutions, providing cloud-based Payroll, Human Resources, Employee Time and Absence Management to businesses across Canada. At first, her role comprised of a broad array of facets in the HR sphere but she quickly found her niche as Human Resources Specialist, Talent Acquisition. Hayley manages full cycle recruitment across Canada for all areas of the business, including Sales, Customer Service, IT, and Product Management. She is highly involved in candidate experience, Payworks' employer branding, and the company's Diversity, Equity, Inclusion and Belonging (DEIB) initiatives – all of which are areas of passion for her.

Hayley has also represented Canada at international folklore festivals around the world as a dancer with La troupe jeunesse de l'Ensemble folklorique de la Rivière-Rouge, and is a lifelong volunteer at Folklorama's Japanese Pavilion.



#### **Charlotte Vis van Heemst**

#### **Career Consultant and Sessional Instructor**

**Asper School of Business** 

**Industry:** 

**Career Education** 

#### **Topics of Interest:**

Marketing
Entrepreneurship
Leadership
Clean Technology & Renewable
Energy





Charlotte is a purpose driven career development & communications professional with 10 years of experience working in various key-industries in Europe and North-America. She holds a Bachelor of Science in Business Administration with a specialization in Management Support, in addition to a Career & Employment Coach Certificate from the University of Winnipeg. Charlotte is committed to using her global perspective and cross-cultural experience to lead and advance career education initiatives.

Charlotte currently works at the Asper School of Business as a Career Consultant and Sessional Instructor, where she continues to do work rooted in supporting business students on their career journeys. She is a Certified Leadership Coach (CLC) and serves as an active member on The Canadian Association of Career Educators and Employers (CACEE) West advisory board, where she contributes her communication talent and expertise of Al and technology to advance career planning and development services in collaboration with career professionals across Western Canada.

Charlotte is a recipient of the 2023 CACEE / ACSEE Regional Recognition Award - Canada West.



#### Joshua Zaporzan

#### **Owner & President**

**Audax Adventures** 

#### **Topics of Interest:**

Marketing
Entrepreneurship
Sustainability
Clean Technology & Renewable Energy





Joshua has built, invested in, and led several successful new ventures across multiple industries, including a successful exit from his company Longball Athletics in 2020.

In 2020 Joshua began working as the Co-Founder & CEO of H2MB Inc., a pioneering company in the clean technology and renewable energy industry that is working towards building Manitoba's first green hydrogen production, storage, and distribution facility. H2MB's mission is to write the next chapter of our energy industry by providing the lowest cost delivered green hydrogen in Canada as the world works towards a zero emissions future, fuelled by renewable energy.

In addition to his role as the CEO of H2MB, Joshua and his team at Audax Ventures, a Venture Studio and Software Development Company, works with, and invests in, early stage technology company's across a variety of industries helping them to launch, grow and exit their innovative businesses.

Joshua's influence extends into leadership roles and community involvement. He is the Board Chair of the Young Associates and a member of the Manitoba Government Premier's Business & Jobs Advisory Council. As a speaker, Joshua frequently engages with community leaders and students, sharing his entrepreneurial insights and experiences. He also serves as a judge in numerous business plan and pitch competitions across Canada, continually seeking opportunities to mentor and inspire the next generation of entrepreneurs.

